EXPOSED:

The #1 Traffic Source Responsible For Making Product Launches And Online Product Sales A Success From DAY 1

If you're an affiliate marketer, Internet marketer, or part of an MLM or business opportunity; then this short report is a real treasure to you!

(Especially if you're a complete beginner)

From The Desk Of: James Jordan

Dear Friend;

In this short report, you will discover the #1 highest converting traffic source, that is the only traffic source:

- That can be the most effective
- That is the most targeted
- That can drive quick surges of traffic to your website, offer, or affiliate page creating a sales frenzy in a matter of hours.

There's is **nothing more important** than traffic and this traffic source is the least talked about but the most raved about by the FEW who know about it and understand how to use it.

Don't get me wrong; there are many ways of driving traffic online which are also effective, however nowhere near as effective as the one I will talk to you about in this short report.

Allow me to briefly educate you on the few traffic sources that can be effective; then explain to you why the one source I truly love, will

soon be the answer to your financial freedom.

The top 4 traffic sources you should always pay attention to and utilize in your business are:

- 1# Pay Per Click (PPC) Traffic
- 2# Content Marketing
- 3# Search Engine Optimization (SEO) [My least favorite but it works)
- 4# The forth one is the **SECRET WEAPON**, so this one will remain a mystery for now. (Doing this for your own good, as it will help you understand the concept better as we get there)

Pay Per Click (PPC) Traffic

Effective but expensive and unless you have a big budget, you should not start with PPC traffic. With PPC, it's not about getting surges of traffic; rather it's about precisely picking your ideal prospect then convincing them to give you money.

If you are looking for quick surges of traffic and creating a sales frenzy in your business; then PPC is just not going to do it for you.

And you definitely cannot operate a PPC campaign on a tiny budget, when a CLICK these days costs about \$2-\$3. So if your small budget is \$10 a day; this means you will get 3-5 clicks "visitors" a day to your website... And with numbers like this; you can't measure your results quickly. This will take weeks until you collect enough data.

PPC Pros:

Effective but results are very SLOW!

Small amount of traffic but will convert well if you know your audience very well.

I recommend starting out with BING ADS.

PPC Cons:

Need a big budget

Can't be afraid to spend money to split-test before making money

Vast knowledge required

Lots of time required

You must have copywriting experience to write compelling PPC ads that get clicks.

From my personal experience, I rank this traffic source 7 out of 10.

Content Marketing Traffic

This is the new form of traffic everyone is talking about. This traffic is effective but there is a long and precise process that must be followed in order for it to be a success for your business.

Content marketing is essentially text ads in the form of content recommendations on other blogs, and content sites.

I am sure you have seen these all over the web. They usually appear on content sites like celebrity gossip news right next to the recent Kim Kardashian propaganda or whatever gossip stories the media is trying to keep you busy with:)

Now let's be honest; how often do you click on these ads? Probably never, and the times that you do, you're never in the state of mind to want to pull out your credit card and pay for something. Am I right?

However Content marketing can still be effective if you love writing. I

mean writing many blog posts, articles, and engaging with people about a product or service you love through your content. Then driving Content traffic to your articles, and blog posts to engage with people and try to get them interested. Then maybe in the near future down the road; this traffic will start to turn into sales for your business.

However it's a long and daunting process and much masterminding needs to go into it before it can be executed properly. And did I mention; you also need a big budget for this as well. Spending few dollars a day won't work. You need thousands of dollars to get some decent traffic so that you can measure your results accurately.

Content Marketing Pros:

Cheaper than PPC

Traffic is somewhat instant

Can be effective if done right

Content Marketing Cons:

You must be writing and publishing content non-stop

You need a big budget

You need to wait a long time until your audience are engaged before you can start seeing results (\$\$\$).

From my personal experience, I rank this traffic source 7 out of 10 as well.

Search Engine Optimization (SEO) Traffic

If you have all the time in the world to waste on following with

Google's constant, never-ending algorithm changes, and if you're OK with constantly tweaking and changing your business and website to match Google's terms; then go for it. Maybe you will rank or Maybe not and "MAYBE" is in fact the logical term to use. Because majority of website owners do everything right in terms of SEO, everything by the book; however, still don't get ranked.

And those that do, they're first page rankings are only as good as the next Google algorithm change before their website is buried on Google's 100th page once again. At this point you would have to rinse and repeat the SEO process again and fix up every NEW mistake on your site to comply with the new algorithm; and "MAYBE" get ranked once again. So on and so forth.

In my opinion, I do not consider SEO to be a FREE traffic source as most like to call it. Because the valuable time spent and wasted on SEO is not "time well spent" especially when getting ranked is **NEVER A SURE THING**. You want to spend your time running your business and making money; not waste it on time consuming nonsense like programming and coding only to satisfy the GIANT "Google" who at the end don't really care about you, your business, or your success.

SEO Pros:

Free traffic (if you want to call it that)

SEO Cons:

Time consuming

Getting ranked is not a sure thing no matter what

Relying on Search engine's good graces to get traffic

Not Sustainable

Not Reliable

NEVER scalable - the traffic you get is limited by the keyword search volume that you're ranked for.

Your business model (website) keeps changing to satisfy a big company that does not really care about the success, vision, and direction of your business.

Now To The #1 Secret Traffic Source Marketers Use To See Instant Surges Of Traffic And Sales In Their Business.

This Traffic Source Can Take Any Business From Zero To Hero In Record Time!

Want to know what it is?? It's **SOLO ADS TRAFFIC**. Maybe you've heard of it maybe not, or maybe it never worked for you before; however it's the most powerful traffic source I have ever seen and used online, that gets instant results if you know how to get it the right way. And I will show you how in this report!

To simplify; Let me give you a scenario to better explain:

Do you know how big online marketers get so much traffic to a new product they are launching in their marketplace?

Well they get it through joint venturing with other big marketers. The reason why they joint venture, is because each one of those online marketers has a huge list of subscribers that they can market the product launch to. I am talking lists of 10,000, 50,000, 100,000, even a million or more subscribers.

So imagine, they send out one email to let's say 100,000 subscribers about an offer. How much traffic do you think you're going to get?

Hoards of it and best part is; this traffic will come to you quickly because the email is being sent out to 100,000 subscribers all at the same time. Tell me what other traffic source can get you this much traffic in record time?? NONE!!

The most amazing part about this traffic source is:

- #1 **It's Extremely targeted** because the email going out is usually to a list of subscribers who are in the same niche and are interested in similar products and services you could be offering. So it's a perfect match.
- #2 **It's Extremely inexpensive**. Getting someone to send an email for you to their list, where you'd of purchased a set number of guaranteed clicks, will cost you generally between \$0.50-\$1 per unique visitor, with the more you buy, the cheaper the clicks become.

Now compare that to PPC traffic from say Google at \$2-\$3 per click!

If you're promoting a good quality product/sales funnel, that's proven to generate sales/commissions, then you can cover the cost of the solo ad campaign and even make a profit, effectively building your most valuable marketing asset (your email list) for free.

Hopefully you're starting to realize the power and potential of this?!

#3 **It Builds you a huge email list fast**. With this kind of traffic volume and speed, you can build a list of hundreds, if not thousands of people in a matter of days if you really wanted to. It's that easy.

So to simply put it; solo ad traffic is you paying someone with an email list targeted to your niche, and they in turn send out an email to their subscribers about your offer for a reasonable fee, depending on the amount of traffic you want. It's that simple!

Now Be Aware; Solo Ads Traffic Is POWERFUL but don't get SCAMMED!!

Top questions you must ask any solo ad provider before purchasing Solo Ad traffic from them

Question #1

What sources of traffic were used to build their list? - This matters a lot because the source of traffic used; can make your solo ad campaign a success or a failure.

Usually you want to get Solo traffic from someone who built their list using affiliate traffic, social media, PPC traffic, content marketing traffic and SEO.

Question #2

Geographic location of their list? - This is a biggie. Let's be blunt. Traffic from third-World countries are very unlikely to buy what you are selling. You might get hundreds of leads for your FREE incentive on your squeeze page; but when it comes down to it, they will very rarely end up buying what you're selling. Maybe 1% or less will, not more!

It's simple math; people from those countries don't have enough spare money to buy what you are selling. Always remember, countries with the highest buying power are:

USA, Canada, UK, Australia, New Zealand, Ireland (they're all English speaking countries) and some parts of Europe, as well as rich countries like Singapore and a few others. The six English speaking countries are called...

TIER 1 Traffic

Which ideally you want as much of as possible. A standard solo ad that's likely to perform well, should always give you a majority of tier 1 traffic.

Sometimes vendors offer 100% Tier 1 solo ads as well but this will come at a premium price, which you'll have to weigh-up as being worth the extra cost but in general I'd stick with going for standard solo ads, as the best choice for a good return on investment.

Remember, visitors from top NON Tier 1 Countries like Singapore, Europe etc. often speak good English and have high buying power.

Question #3

Does the solo ad seller provide a tracker to track your traffic?

See the only way to find out if you are getting good quality traffic; is if you can track the traffic that the provider is sending to your web page. And only legitimate, trustworthy Solo Ad providers actually provide you with a tracker.

Ideally when they've completed your solo ad campaign, they'll send you a public stats link, to prove to you all visitors have been delivered but it's also good practise to use your own tracker too, as two trackers are better than one.

The best paid tracker is <u>Click Magick</u>, which I highly recommend but there's also free options like Bitly.

Question #4

Is the traffic you get bot-free? - This is so sad, however it's a struggle with every traffic source out there, not just solo ads. Some shady traffic providers regardless of the type of traffic; they use online bots

to emulate a visitor coming to your website, however it is not a real human visitor; it's just a robot. You need to be really careful of this and the only way to track it and find out, is if the Solo ad provider provides you with a tracker as explained in Question #3 and ideally in addition, use a tracker yourself too.

So to recap; the 4 questions you must ask every solo ad provider before purchasing solo ad traffic from them are:

Question #1: What sources of traffic used to build their list?

Question #2: Geographic location of the list?

Question #3: Is a tracker provided with the purchased package?

Question #4: Is the traffic bot-free?

These questions will determine your quality of traffic, and the sales you will generate as a result of the quality of traffic.

One thing to keep in mind though is that no solo ad provider, not even the best one out there can guarantee you sales, and it's pretty much common sense if you think about it.

They can and should promise you clean, quality targeted traffic. This goes without saying. But there is no way they can guarantee you sales or leads, as this part of the equation solely depends on your offer and how good it is.

If anyone DOES guarantee you leads and especially sales, be VERY dubious and probably walk-away, as that is an impossible claim to make and they might just be trying to scam you, as sad as that may sound.

One tip though; with any form of traffic especially solo ad traffic. You always want to drive traffic to a squeeze page to collect a name and email, or at least an email. If you do this; your chances of getting a

potential sale are 40% higher (than sending direct to a sales page, which isn't recommended), as you'll be adding those new email leads to your autoresponder and can setup a follow-up email sequence promoting your offer and building a relationship.

The highest performing autoresponder, offering the best value, is undoubtedly <u>Aweber</u>. I've tested countless autoresponders and Aweber always comes out on top!

I believe any business should drive traffic to an optin page first before presenting any offer to their potential customer.

So to conclude; Solo ad traffic is the way to go for any business.

- ITS GOOD VALUE
- ITS TARGETED
- GETS YOU SURGES OF TRAFFIC FAST
- AND IF YOU ASK THE 4 QUESTIONS ABOVE THEN YOU SHOULD EXPECT NOTHING BUT THE BEST TRAFFIC YOU CAN EVER GET YOUR HANDS ON AT THE BEST PRICE POSSIBLE.

Are You Ready To Get A <u>Surge</u> Of <u>Clean</u>, <u>Bot-FREE</u> TRAFFIC Rushing To Your Website And Taking Your Offer/Website/Squeeze Page From Zero To Hero?

If YES Then Go To:

www.TrafficBig.com/solos

Talk soon,





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